



Style to sell!

If you have never visited the Aladdin's cave of astounding furniture and accessories, known as EX Showhouse Furniture and XS Interiors, now is the time to get it firmly in your diary as a must do. The film and TV industries, builders and developers alike have benefited from this very original niche-market source of furniture for years. However, the public can also link into this treasure trove of furniture and accessories simply by making an appointment to view.

STYLE TO SELL
Lorraine's private interior studio in Bearsden is always a constant hive of activity. Last year alone her company, XS Interiors, helped

to sell over £25million worth of properties via their unique 'style to sell' furniture hire service. Acknowledged throughout the trade as an incredible friend to the industry and as Mairi Eckford, Managing Director of Countrywide, puts it 'Tastefully furnished properties sell much faster. XS Interiors 'style to sell' furniture hire service is one of the best ideas I have seen in a long time.' Certainly those 'in the know' have been using the design and hire services of Lorraine, and her husband Carlo, to create Showhouses and furnish their properties for over a decade. Without a doubt beauty sells, and the transformation seen between an unfurnished property and a professionally furnished and styled property is astounding.

A QUICKER AND BETTER SALE
With new developments coming on stream continually, the developers and investors working in such a competitive market place find that it is crucial that their properties look the absolute best to gain a quicker and better sale. XS Interiors offer various options to

help you achieve this. Of course, individual pieces of furniture can simply be purchased, but it is more often the case that XS Interiors manage the complete process of designing, planning, providing, installing and styling a property from start to finish. Purchasing the furniture can make sense if it can be reused, or re-sited or stored, but increasingly the cost conscious chooses to hire.



SAVE A MASSIVE 75%
Hiring furniture is a great option. Hire versus purchase tends to save around 75% of your capital. Most furniture hired for a showhouse or 'style to sell' project is hired for around 6 to 12 weeks. If the development is a larger multi unit project or indeed if the market is less buoyant a hire can be for any agreed period. A full blown showhouse takes only days to complete once the project is agreed and makes for a speedy solution to get on the market. From plans to survey, to design, supply, installation and styling, XS Interiors provide a seamless service. With a superb range of furniture, immediately available, the in house design team handles the complete process from start to finish. Needless to say, XS Interiors and EX Showhouse Furniture have volumes of success stories. They are the 'X' factor in selling property. ■

For more information call 0141 942 0519 or 0141 942 0519. If you would like to visit the studio in Bearsden please call us to arrange an appointment. www.exshowhousefurniture.com